# **WEST VIRGINIA LEGISLATURE**

## **2021 REGULAR SESSION**

**Committee Substitute** 

### for

## Senate Bill 445

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GRADY, HAMILTON, AND UNGER

[Originating in the Committee on Economic

Development; reported on March 4, 2021]

1 A BILL to amend and reenact §11-13X-3, §11-13X-4, §11-13X-5, §11-13X-6, §11-13X-8, §11-2 13X-11, §11-13X-12, and §11-13X-13 of the Code of West Virginia, 1931, as amended, 3 all relating to the West Virginia Film Industry Investment Act; reinstating the film 4 investment tax credit; providing the coordination and management by the West Virginia 5 Development Office; defining "Development Office" and "multi-state distribution"; 6 excluding short-term depreciation from credit; raising the minimum threshold of cumulative 7 annual expenditures necessary to qualify for credit; establishing an annual limit in credits 8 available; requiring the Development Office to develop a database of locations, music, 9 and other resources to be made available to film production teams; requiring state 10 agencies to solicit bids from West Virginia vendors for film or video projects if available: 11 and giving retroactive effect to film investment tax credit program.

Be it enacted by the Legislature of West Virginia:

#### ARTICLE 13X. WEST VIRGINIA FILM INDUSTRY INVESTMENT ACT.

#### §11-13X-3. Definitions.

(a) *General.* – When used in this article, or in the administration of this article, terms
 defined in subsection (b) of this section have the meanings ascribed to them by this section,
 unless a different meaning is clearly required by the context in which the term is used.

4 (b) Terms defined. –

5 (1) "Commercial exploitation" means reasonable intent for public viewing for the delivery6 medium used.

7 (2) "Development office" means the West Virginia Development Office, which is a division
8 of the West Virginia Department of Commerce.

9 (2) (3) "Direct production expenditure" means a transaction that occurs in the State of
 10 West Virginia or with a West Virginia vendor and includes:

(A) Payment of wages, fees, and costs for related fringe benefits provided for talent,
management or labor that are subject to West Virginia income tax;

- 13 (B) Payment to a personal services corporation for the services of a performing artist if:
- (i) The personal services corporation is subject to West Virginia income tax on thosepayments; and
- (ii) The performing artist receiving payments from the personal services corporation is
  subject to West Virginia income tax; and
- 18 (C) Any of the following provided by a vendor:
- 19 (i) The story and scenario to be used by a qualified project;
- 20 (ii) Set construction and operations, wardrobe, accessories, and related services;
- 21 (iii) Photography, sound synchronization, lighting, and related services;
- 22 (iv) Editing and related services;
- 23 (v) Rental of facilities and equipment;
- 24 (vi) Leasing of vehicles;
- 25 (vii) Food or lodging;
- 26 (viii) Airfare if purchased through a West Virginia-based travel agency or travel company;
- (ix) Insurance coverage and bonding if purchased through a West Virginia-basedinsurance agent; and
- (x) Other direct costs of producing a qualified project in accordance with generally
   accepted entertainment industry practices: *Provided*, That "direct production expenditure" shall
- 31 not include depreciation of any item that has less than one full year of depreciable life.
- 32 (3) (4) "Eligible company" means a person or business entity engaged in the business of
   33 producing film industry productions. The term excludes state agencies.
- (4) (5) "Feature length" means in excess of 40 minutes.
- 35 (5) (6) "Film industry production" means a qualified project intended for reasonable
   36 national or international commercial exploitation.
- 37 (6) "Film office" means the West Virginia Film Office, which is a division of the West
   38 Virginia Department of Commerce

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#### (7) "Multi-state distribution" means reaching at least one other state besides West Virginia.

40 (7) (8) "Postproduction expenditure" means a transaction that occurs in West Virginia or 41 with a West Virginia vendor after the completion of principal photography, including editing and 42 negative cutting; Foley recording and sound effects; automatic dialogue replacement (also known 43 as ADR or dubbing); special effects or visual effects, including computer-generated imagery or 44 other effects; scoring and music editing; sound editing; beginning and end credits; soundtrack 45 production; subtitling or addition of sound or visual effects; but not including an expenditure for 46 advertising, marketing, distribution, or expense payments.

47 (8) (9) "Qualified project" means a feature length theatrical or direct-to-video motion picture, a made-for-television motion picture, a commercial or other promotional video, a music 48 49 video, commercial still photography, a television pilot program, a television series, and a television 50 mini-series that incurs a minimum of \$25,000 cumulative amount of \$50,000 in a calendar year in 51 direct production expenditures and post-production expenditures, as defined by this subsection. 52 in West Virginia or any combination of projects not previously claimed that would qualify for the 53 credit except for cost, and that combined meets or exceeds the cumulative amount of \$50,000 in 54 a calendar year. The term excludes news or current affairs programming, a weather or market 55 program, an interview or a talk show, a sporting event or show, an awards show, a gala, a 56 production that solicits funds, a home shopping program, a program that primarily markets a 57 product or service, political advertising, or a concert production.

58 A qualified project may be produced on any single media or multimedia program that:

(A) Is fixed on film, digital medium, videotape, computer disk, laser disc, or other similardelivery medium;

61 (B) Can be viewed or reproduced;

62 (C) Is not intended to and does not violate §61-8C-1 *et seq.* of this code;

63 (D) Does not contain obscene matter or sexually explicit conduct, as defined by §61-8A-1
64 *et seq.* of this code;

65 (E) Is intended for reasonable commercial exploitation for the delivery medium used 66 <u>whether delivery is in state or multi-state distribution;</u> and

67 (F) Does not contain content that portrays the state of West Virginia in a significantly68 derogatory manner.

69 (9)(10) "Tax Commissioner" means the West Virginia State Tax Commissioner or his or
 70 her designee.

#### §11-13X-4. Creation of the tax credit.

(a) An eligible company may apply for, and the Tax Commissioner shall allow, a
 nonrefundable tax credit in an amount equal to the percentage specified in §11-13X-5 of this code
 of:

4 (1) Direct production expenditures incurred in West Virginia that are directly attributable to
5 the production in West Virginia of a qualified project and that which expenditures occur in West
6 Virginia or with a West Virginia vendor; and

7 (2) Postproduction expenditures incurred in West Virginia that are:

8 (A) Directly attributable to the production of a qualified project;

9 (B) For services performed in West Virginia.

(b) Expenditures utilized by an eligible company for purposes of calculating the tax credit
authorized by this article shall in no event be utilized by the eligible company for the purpose <u>of</u>
calculating or qualifying investment for claiming the economic opportunity tax credit authorized by
§11-13Q-1 *et seq.* of this code or the manufacturing investment tax credit authorized by §11-13S-*1 et seq.* of this code.

#### §11-13X-5. Amount of credit allowed; limitation of the credits.

(a) Base allowance. – The amount of credit allowed to every eligible company, except as
 provided in subsection (b) of this section, is 27 percent.

3 (b) *Extra allowance for hiring of local workers.* – Any amount allowed in subsection (a) of
4 this section shall be increased by an additional four percent if the eligible company, or its

authorized payroll service company, employs 10 or more West Virginia residents as part of its fulltime employees working in the state or as apprentices working in the state.

7 (c) Application of the credits. – The tax credit allowed under this section shall be applied
8 to the eligible company's state tax liability as provided in §11-13X-7 of this code.

9 (d) *Limitation of the credits.* – No more than \$5 \$10 million of the tax credits may be
allocated by the film <u>development</u> office in any given West Virginia state fiscal year<u>: *Provided*</u>,
That the development office may allocate a greater amount of credit for any feature length film
produced with "West Virginia" in the title or if the subject of the film is clearly identified as West
Virginia. The film <u>development</u> office shall allocate the tax credits in the order the applications
therefor are received.

#### §11-13X-6. Requirements for credit.

(a) In order for any eligible company to claim a tax credit under this article, it shall comply
 with the following requirements:

3 (1) If the qualified project contains production credits, the eligible company shall agree,
4 upon request by the film <u>development</u> office, to recognize the State of West Virginia with the
5 following acknowledgment in the end credit roll: "Filmed in West Virginia with assistance of the
6 West Virginia Film Industry Investment Act";

7 (2) Apply to the film <u>development</u> office on forms and in the manner the film <u>development</u>
8 office may prescribe; and

9 (3) If an eligible company submits a proposal to perform a qualified project for a state
 10 agency, the eligible company shall indicate its intention to claim the tax credit provided by this
 11 article.

(3) (4) Submit to the film <u>development</u> office information required by the film <u>development</u>
 office to demonstrate conformity with the requirements of this section and shall agree in writing:
 (A) To pay all obligations the eligible company has incurred in West Virginia; and

15 (B) To delay filing of a claim for the tax credit authorized by this article until the film

<u>development</u> office delivers written notification to the Tax Commissioner that the eligible company
 has fulfilled all requirements for the credit.

18 The<u>film</u> <u>development</u> office shall determine the eligibility of the company and the 19 qualification of each project, and shall report this information to the Tax Commissioner in a manner 20 and at times the <u>film</u> <u>development</u> office and the Tax Commissioner shall agree upon.

21 (b) Upon completion of a qualified project:

(1) An eligible company shall have filed all required West Virginia tax reports and returns
and paid any balance of West Virginia tax due on those returns;

(2) All claims for the tax credit shall be filed with an expense verification report prepared
by an independent certified public accountant, utilizing "agreed upon procedures" which are
prescribed by the film <u>development</u> office in accordance with generally accepted auditing
standards in the United States. The certified public accountant will render a report as to the
qualification of the credits, consistent with guidelines to be determined by the film <u>development</u>
office and approved by the Tax Commissioner; and

30 (3) An eligible company claiming an extra allowance for employing local workers shall
 31 submit to the film <u>development</u> office documentation verifying West Virginia residency for all
 32 individuals claimed to qualify for the extra allowance. The documentation shall include the name,
 33 home address, and telephone number for all individuals used to qualify for the extra allowance.

34 (c) If the requirements of this section have been complied with, the film <u>development</u> office
 35 shall approve the film tax credit and issue a document granting the appropriate tax credit to the
 36 eligible company and shall report this information to the Tax Commissioner.

§11-13X-8. Uses of credit; unused credit; carry forward; carry back prohibited; expiration and forfeiture of credit.

(a) No credit is allowed under this section against any employer withholding taxes imposed
 by §11-21-1 *et seq.* of this code.

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(b) If the tax credit allowed under this article in any taxable year exceeds the sum of the

taxes enumerated in subsections (b), (c), or (d) of §11-13X-7 of this code, for that taxable year,
the excess may be applied against those taxes, in the order and manner stated in <u>§11-13X-7 of</u>
this code, for succeeding taxable years until the earlier of the following:

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(1) The full amount of the excess tax credit is used;

8 (2) The expiration of the second taxable year after the taxable year in which the 9 expenditures occurred. The tax credit remaining thereafter is forfeited; or

10 (3) The excess tax credit is transferred or sold.

(c) No carryback is allowed to a prior taxable year that does not have qualified
 expenditures for the amount of any unused portion of any annual credit allowance.

(d) The transfer or sale of this credit does not extend the time in which the credit can be
used. The carry forward period for credit that is transferred or sold begins on the date on which
the credit was originally issued by the film <u>development</u> office.

(e) Any tax credit certificate issued in accordance with this article, which has been issued
to an eligible company, and to the extent not previously claimed against the tax of the eligible
company or the owner of the certificate, may be transferred or sold by such eligible company to
another West Virginia taxpayer, subject to the following conditions:

(1) A single transfer or sale may involve one or more transferees, assignees, or
 purchasers. A transfer or sale of the credits may involve multiple transfers to one or more
 transferees, assignees, or purchasers;

(2) Transferors and sellers shall apply to the film <u>development</u> office for approval of any transfer, sale, or assignment of the tax credit. Any amount of the tax credit that has been transferred or assigned shall be subject to the same limitations and conditions that apply to the eligible company's or seller's entitlement, use and application of the credit. The application for sale, transfer or assignment of the credit shall include the transferor's tax credit balance prior to transfer, the credit certificate number, the name of the seller, the transferor's remaining tax credit balance after transfer, if any, all tax identification numbers for both transferor and transferee, the

30 date of transfer, the amount transferred, a copy of the credit certificate, and any other information

31 required by the film <u>development</u> office or the Tax Commissioner.

32 (3) The film <u>development</u> office shall not approve the transfer or assignment of a tax credit
 33 if the seller or transferor has an outstanding tax obligation with the State of West Virginia for any
 34 prior taxable year.

35 (f) The transferee, assignee, or purchaser shall apply such credits in the same manner36 and against the same taxes as specified in this article.

(g) For purposes of this chapter, any proceeds received by the eligible company or
transferor for its assignment or sale of the tax credits allowed pursuant to this section are exempt
from the West Virginia consumers sales and service tax, use tax, the corporate net income tax,
and personal income tax.

41 (h) The Tax Commissioner shall not seek recourse against the transferee for any portion42 of the credit that may be subsequently disqualified.

Failure to comply with this section will result in the disallowance of the tax credit until theseller or transferor is in full compliance.

#### §11-13X-11. Tax credit review and accountability.

(a) Beginning on the first day of the third taxable year after the passage of this article and
every two years thereafter, the film <u>development</u> office shall submit to the Governor, the President
of the Senate, and the Speaker of the House of Delegates a tax credit review and accountability
report evaluating the cost effectiveness of the Film Industry Investment Act during the most recent
two-year period for which information is available. The criteria to be evaluated shall include, but
not <u>be</u> limited to, for each year of the two-year period:

- 7 (1) The number of eligible companies claiming the credit;
- 8 (2) The dollar amount of tax credit certificates issued to taxpayers;
- 9 (3) The number of new businesses created by the tax credit;
- 10 (4) The number of new jobs, if any, created by the tax credit;

11 (5) The amount of direct expenditures made on qualified projects; and

12 (6) The cost of the credit.

(b) Eligible companies claiming the credit shall provide any information the Tax Commissioner and the film <u>development</u> office may require to prepare the report: *Provided*, That the information provided is subject to the confidentiality and disclosure provisions of §11-10-5d and §11-10-5s of this code. However, notwithstanding the provisions of §11-10-5d and §11-10-5s of this code, the Tax Department is hereby authorized to disclose to the film and to the development office such tax information as may be necessary to compile the report required by this section and the report required by §11-13X-12 of this code.

# §11-13X-12. Economic development; utilization of state locations, talent, and production companies.

1 (a) The West Virginia Development Office, in consultation and coordination with the 2 appropriate public and private entities, shall promote, foster, encourage, and monitor the 3 development of the film industry in this state as part of its comprehensive economic development 4 strategy for West Virginia and report recommendations for expanding the industry in the state to 5 the Governor and the Joint Committee on Government and Finance annually on or before 6 December 1.

7 (b) The West Virginia Development Office shall coordinate with property owners, 8 musicians, and other performers, and other managers of resources suitable for film production, 9 to develop a database of locations, music, and other resources available for incorporation into 10 film projects. To the greatest feasible extent, the development office shall establish methods for 11 interface with national and international databases of these resources that are available to, or 12 used by, film and video production teams in the identification and selection of location, music, and 13 other resources. The development office shall also implement means for property owners and for 14 staff in the field to connect to the state's database and to submit entries or nominations thereto. 15 (c) Every agency of the State of West Virginia that contracts for video production of

16 advertising, promotional material, educational programs, or dramatic works shall obtain bids from

17 West Virginia production companies and marketing businesses, if available, in the solicitation of

- 18 vendors for such projects.
  - §11-13X-13. Effective date; elimination of film tax credits, preservation of film tax credits earned prior to the sunset date; cessation of the West Virginia Film Office.

(a) The credit allowed by this article shall be allowed upon eligible expenditures occurring
 after December 31, 2007.

3 (b) The amendments to this article enacted in the year 2009 shall apply to all taxable years
4 beginning after December 31, 2007, and shall apply with retroactive effect with relation to taxable
5 years beginning prior to the date of passage of such amendments.

6 (c) No tax credits authorized under this article shall be issued following the effective date
7 of legislation establishing this subsection, §11-13X-13(d), and §11-13X-13(e) of this code in the
8 year 2018. Notwithstanding any provision of this article to the contrary, no entitlement to any tax
9 credit under this article may result from, and no credit is available to any person for, expenditures
10 incurred following the effective date of this subsection.

11 (d) (c) Notwithstanding the provisions of §11-13X-13(c) of this code, film Film tax credits 12 to which a taxpayer has gained lawful entitlement prior to the effective date of this subsection, 13 may continue to be applied against tax liabilities, subject to the conditions, limitations, and 14 constraints applicable to such credit under this article, until exhausted or otherwise terminated in 15 accordance with the terms of this article and this code. Film tax credits to which a taxpayer has 16 gained lawful entitlement prior to the effective date of this subsection may be transferred in accordance with §11-13X-8 of this code, subject to the conditions, limitations, and constraints 17 18 applicable to such credit under this article, until exhausted or otherwise terminated in accordance 19 with the terms of this article and this code.

20 (e) (d) Effective July 1, 2018, all operations of the West Virginia Film Office shall cease.
 21 To the extent necessary to settle, finalize, and conclude business relating to outstanding film tax

- 22 credits issued prior to the effective date of the bill, the Division of Tourism is hereby authorized to
- administer such duties for that limited purpose.
- 24 (e) The amendments to this article enacted in the year 2021, shall apply to all taxable
- 25 years beginning after December 31, 2017, and shall apply with retroactive effect with relation to
- 26 taxable years beginning prior to the date of passage of such amendments.

NOTE: The purpose of this bill is to restore the film tax credit program in West Virginia.

Strike-throughs indicate language that would be stricken from a heading or the present law, and underscoring indicates new language that would be added.